

Raptech is the one stop business management and analytics platform for managing end-to-end business operations and getting real time decision making insights.



**Getting
more Customers**



**Maximising
Revenue**



**Minimising
Spend**



**Sustaining
the Business**

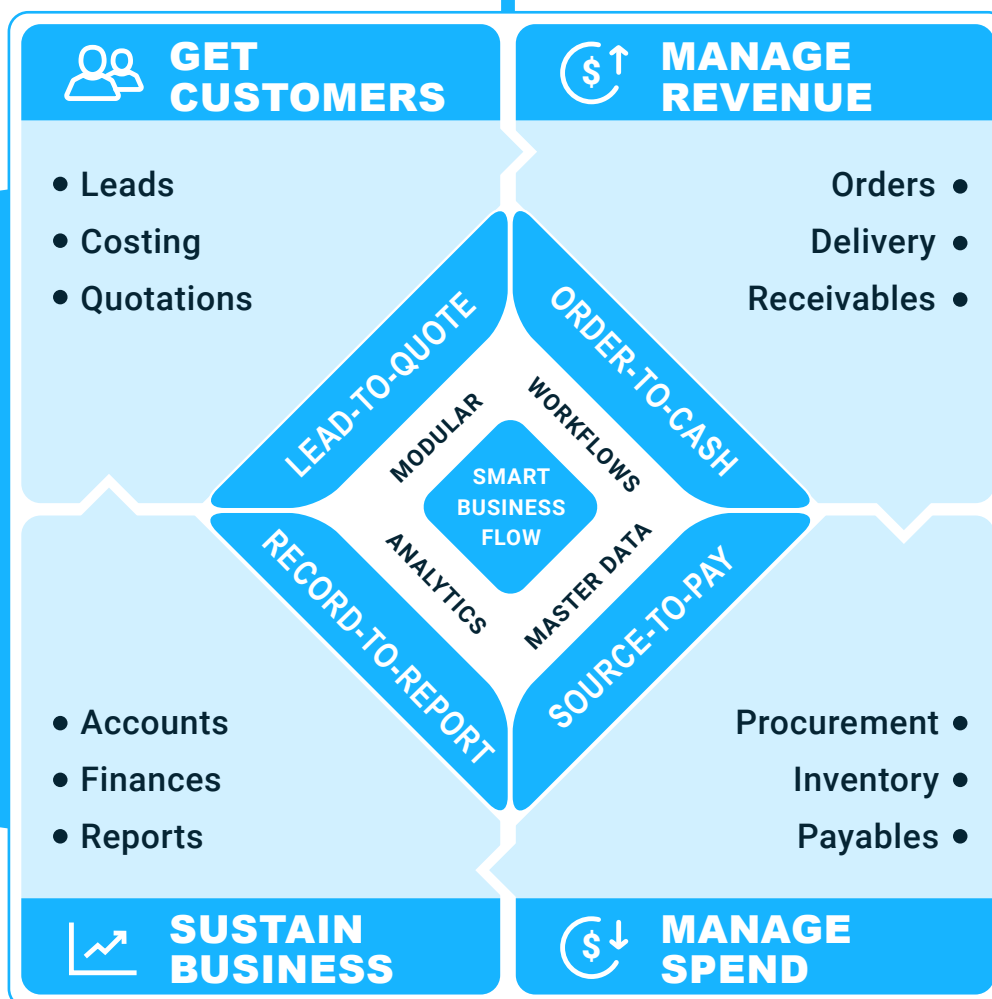
CRITICAL SUCCESS FACTORS FOR BUSINESS GROWTH

GETTING MORE CUSTOMERS

Having process and tools in place to manage sales pipeline and forecast pushes sales team to be more effective, efficient and ensure that lead clients turn into business opportunities.

MAXIMISING REVENUE

Streamlining order fulfilment, billing and payment receipt process enable to increase the bottom line. Revenue projections will help to make strategic decisions to maximise profits.



SUSTAINING THE BUSINESS

Understanding spending patterns helps to make critical decision on cost control. Spend forecast will assist to closely monitor and fix problems before they become major issues.

MINIMISING SPEND

Bringing efficiency in working capital and cashflow management leads to higher return on the capital, improved credit profile, increased business value and decreased financial risks.

GET CUSTOMERS

LEAD-TO-QUOTE



Lead Management

Provides a simplified process to acquire and manage leads. Enable reps to track leads until they are converted to business opportunities.



Costing Management

Enable sales and back-end teams to manage the internal costings and speed up the process of preparing the proposals.



Quotation Management

Easy to create, send and maintain price proposals. Helps to organise and revision control the proposals for future reference.

MANAGE REVENUE

ORDER-TO-CASH



Order Management

Capture, process and acknowledge sales orders from multiple channels. Allows to track the fulfillment against each orders.



Production Management

Provides comprehensive features for managing production orders, tracking flow of the production process until order is delivered.



Project Management

Projects can be easily managed by defining the tasks, resources and timelines. Enables to monitor projects based performances.



Billing Management

Simplified invoicing and billing process. Configurable alerts reduces manual effort to track invoice thru receipts.



Receivable Management

Robust receivable process ensures customers pay the invoices and reduces the total balance outstanding.

MANAGE SPEND

SOURCE-TO-PAY



Sourcing

Create RFQ events with just few clicks, reduce manual work and eliminate processing errors to select right vendor and competitive pricing.



Procurement

Provides collaborative portal for purchasers to find the right goods and services. Automates the approval process.



Inventory Management

We provide a structured system that automates the GRN and stock management process. Reduce unnecessary stocks.



Invoice Management

Automates manual work, eliminate paper, with efficient, accurate and timely invoice management system software.



Accounts Payables

We help you to release the strategic value of accounts payable. Get early payments discounts and also reduce high operating costs.

SUSTAIN BUSINESS

RECORD-TO-REPORT



Accounting

Empower your accounting department with a simplified platform where transactions are tracked and ledger entries are validated.



Finance

Guide business decisions with improved, simplified access to the financial management and you need.



Expense Management

Preparedness against unexpected financial issues with an efficient solution that plugs the expenses drain. Reduces the leakages.



Reporting

Get real time insights on financial status of your business using most important accounting reports.

WHY CHOOSE US?

- 1 Designed for end users**
Pre Integrated applications that gives end users in all functional departments ease of use and flexibility that they need to be successful.
- 2 Simplified Implementation**
Combination of configurable product features and subject matter expertise speeds up the implementation cycles and adopt to changing business requirements.
- 3 Built-in Compliance, Control and Visibility**
By getting all functional departments into a single platform, management can drive policy compliance, have control over the processes and get real-time visibility.



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