

CRITICAL SUCCESS FACTORS FOR BUSINESS GROWTH



Getting more Customers



Maximising Revenue



Minimising Spend



Sustaining the Business

GET CUSTOMERS

Lead Management

Provides a simplified process to acquire and manage leads. Enable reps to track leads until they are converted to business opportunities.

Costing Management

Enables sales and back-end teams to manage the internal costing and speeds of the process of preparing the proposals.

Quotation Management

Easy to create, send and maintain price proposals. Helps to organise and control the versions of all proposals for future reference.

RAPTECH SOLUTION

Raptech is the one stop business management and analytics platform for managing end-to-end business operations and getting 360-degree insights.

MANAGE REVENUE

Order Management

Capture, process and acknowledge sales orders from multiple channels and track the deliveries.

Production Management

Fulfil the demand by integrating with inventory and materials management for production of goods.

Project Management

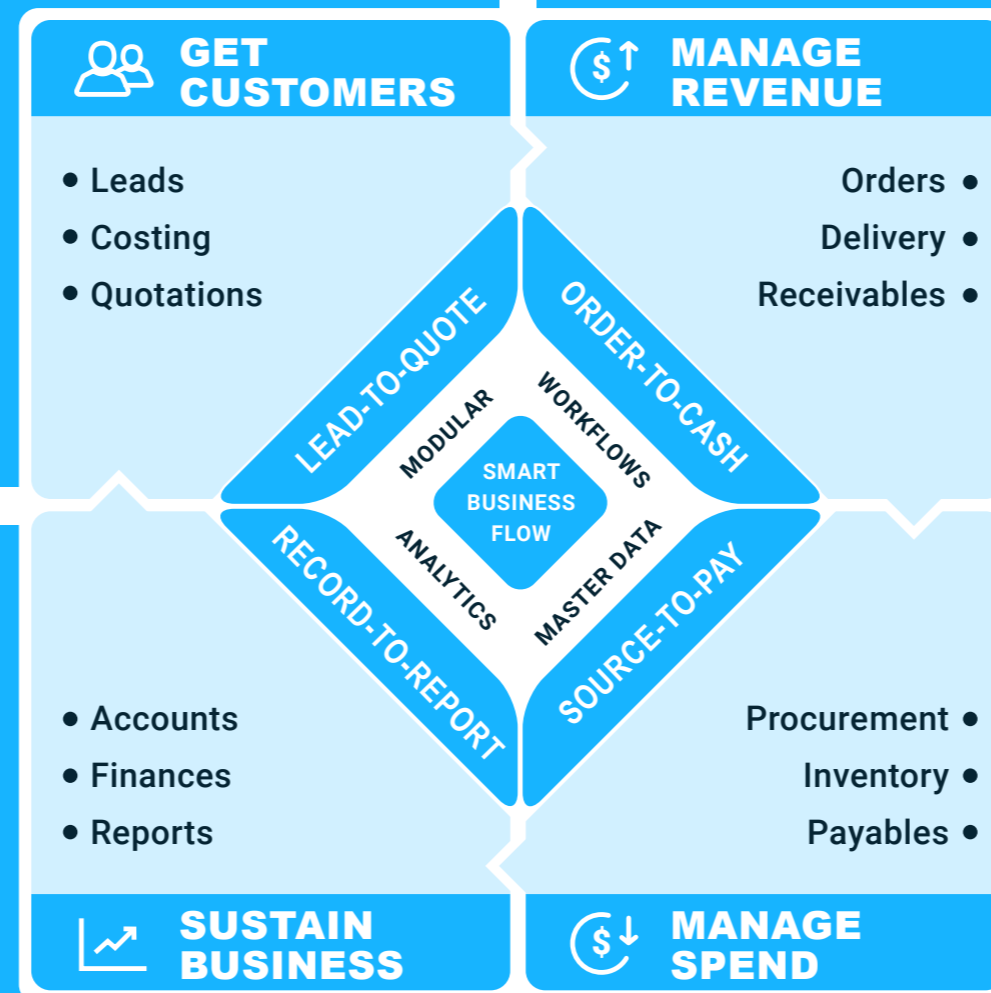
Projects can be easily managed by defining the tasks, resources and timelines. Enables to monitor projects based performances.

Billing Management

Simplified invoicing and billing process. Configurable alerts reduces manual effort to track invoice thru receipts.

Receivable Management

Robust receivable process ensures customers pay the invoices and reduces the total balance outstanding.



SUSTAIN BUSINESS

Accounting

Empower your accounting department with a simplified platform where transactions are tracked and ledger entries are validated.

Finance

Guide business decisions with improved, simplified access to the financial information you need.

Expense Management

Combat unexpected financial issues with an efficient solution that plugs the expenses drain. Reduces the leakage.

Reporting

Get real time insights on financial status of your business using most important accounting reports.

MANAGE SPEND

Sourcing

Create RFQ events with just few clicks, reduce manual work and eliminate processing errors to select right vendor.

Procurement

Provides collaborative portal for purchasers to find the right goods and services. Automates the approval process.

Inventory Management

Provides a structured system that automates the GRN and stock management process. Reduce unnecessary stocks.

Invoice Management

Automates manual work, eliminate paper, with efficient, accurate and timely invoice management system software.

Accounts Payables

Helps you to release the strategic value of accounts payable. Get early payments discounts and reduce high operating costs.

WHY CHOOSE US?

1 Designed for end users

Pre-Integrated applications that gives end users in all functional departments ease of use and flexibility that they need to be successful.

2 Simplified Implementation

Combination of configurable product features and subject matter expertise speeds up the implementation cycles and adopt to changing business requirements.

3 Built-in Compliance, Control and Visibility

By getting all functional departments into a single platform, management can drive policy compliance, have control over the processes and get real-time visibility.



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